



















Commitment

Climate resilience Poverty alleviation Gender equality

Understanding

Local circumstances
Curating TA packages
Implementing environment

Vision

Asset distribution
Whole of society resilience
Entrepreneurial SMEs





Stakeholder views

SMEs

- Unaffordable interest rates
- Collateral requirements
- Rigid non-flexible repayment schedules
- Need for trust in long-term customers
- Lack of capacity to produce business plans
- Complexity of loan application processes and lack of expertise in preparing them
- Unwillingness to finance business expansion not linked to physical equipment
- Need for skills to understand and deploy new technologies

Finance providers

- Lack of SMEs' formal registration
- Lack of adequate 'book keeping'
- Financial institutions' lack of sectoral knowledge and its growth prospects
- Perceived high risk of SMEs -> high interest rates
- Demand driven services: no specific targeting of key groups like women, or policies targeting green transition/resilience to climate change





Implications for the design of a gender-responsive blended finance micro-equity window: critical design features

Flexibility over repayment:

Tailored repayment schedules

Technical assistance:

Building SMEs' business and finance capabilities and knowledge of new technologies

Concessionality:

More affordable borrowing rates

<u>Gender-responsiveness:</u>

Gender-related targets; dedicated budget and technical assistance

Repayment in-kind:

Ability to repay in produce without interest fees attractive

Alignment with national priorities

Targeted support for specific industries and expanding value added activities

Green transition and resilience to climate change:

Access capital to support innovation and new technology adoption

Responsiveness to shocks: Ability to renegotiate repayment; availability of finance to 'weather storm'

1. Tailored financing 2. Bespoke eligibility requirements 3. Multi-point/subject TA



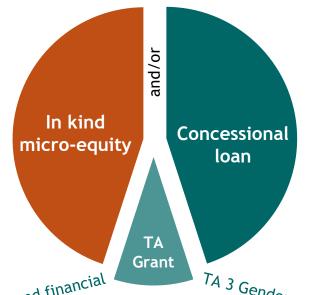


SIRF Fund blended finance window core features

In-kind

Micro-equity for cilmate smart/renewable technology <USD 185,000

Fungible in-kind repayment via approved channels Owned by SIRF until term Insured Flexible repayment



Concessional loan at 2% <USD 185,000

Proof of purchase/installation No collateral required Maturity: <20 yrs, <1yr grace Flexible repayment

TA 1 Technical TA 2 Business and financial TA 3 Gender and inclusion training **National**

Bi/multi-lateral/donors

government climate fund

Private sector











BFW Technical Assistance

Technical

- Selection of technologies to be funded by BFW
- Technical implementation of the technologies

Business and financial

- Formalization
- Budget and accounting
- Business plan
- Choice of BFW financial instruments
- Fundraising strategy post-BFW
- Introduction to financial institutions

Gender and social inclusion

- Gender responsiveness core concepts
- Development of internal policies and procedures for gender responsiveness
- Gender-responsive budgeting, reporting and procurement





Operationalising the BFW

